



COMMONWEALTH of VIRGINIA
 Department of Information Technology
 Acquisition Services Division
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 (804) 371-5000

REGISTER

Scott Fairholm
 Agency Director
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TDD VOICE- TEL NO
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Solicitation No. RFP # 2001-035

Statewide Agencies Radio System (STARS)

SEALED PROPOSALS RECEIVED UNTIL: September 28, 2001, 4:00 P.M.

MANDATORY PREPROPOSAL CONFERENCE: August 17, 2001, 9:00 A.M.

OFFICIATED BY: Teresa M. Hudgins Total # of Attendees: 21

P L E A S E P R I N T

Name of Firm	Representatives Name	Address of Firm	Telephone Number	Fax Number	E-mail Address
1. Motorola, Inc.	BRUCE FRYCE	7230 Parkway Dr Hannover, MD 21076	410-712-6292	410-712-6299	B.FRYCE @Motorola.Com
2. CONDUCTUS, INC.	CHIP LOHMAN	11255 RUMFORD RD WOODBRIDGE, VA 22192	703-590- 52134	703-590- 2134	CHIP. LOHMAN@ CONDUCTUS. COM

Name of Firm	Representatives Name	Address of Firm	Telephone Number	Fax Number	E-mail Address
3. CTA COMMUNICATIONS-1	R FORREST	20715 TIMBERLAKE LYNCHBURG, VA	807 - 235-9200	235-9221	
4. HSHM	DAVE SMITH	1315 FRANKLIN RD ROANOKE VA 24016	540-857 3154	- 3180	dsmith@hsh.com
5. HSHM	STEVE GARRETT	1315 FRANKLIN RD ROANOKE VA 24016	540-857392	540-8573120	SGARRETT@HSHM.COM
6. CTA COMMUNICATIONS, INC	MICHAEL LOGAN	20715 Timberlake Road Lynchburg, VA 24502	434 239-9200	434-239 9221	mlogan@CTAComm.com
7. CTA	WALI KARWETSKI				WKARWETSKI@CTAComm.com
8. CTA	Cheryl Giggettis				cgiggettis@CTAComm.com

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9. VDOT	Karla Barron	1401 E. Broad	786-1278	786-9748	barron-ka@vdot.state.va.us
10. General Dynamics Wendover Telecomm.	Michael Biggs	816 Suite 101A Greensboro VA, 27320	757-527-2735 ext-374		Mike.Biggs@GO-DTS.com
11. M/A-COM Private Radio Syst	JANE Stanley	3315 Old Forest Rd Lynchburg, VA. 24507	804 330-0562	804 330-0878	Stanleyja@tycoelectronics.com
12. M/A-COM	David Galindo	↑ Same	804 305-2603	804 305-2693	"
13. M/A-COM	Joe Konowich	↑ Same	434 385-2614	434 385-2697	"
14. VA DOF	JOSEPH SCHAEFER	900 NATURAL RESOURCES DR SUITE 800 CHARLOTTESVILLE VA	434-977-6555		SCHAEFERJ@DOF.STATE.VA.US

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15. Adesta	JOEL MULDER	1200 Landmark Suite 1300 OMAHA, NE	630 513-7028	630 513-9620	jmuldee@ adesta group.com
16. MOTOROLA	GEORGE THAMES	123 WINSOR WAY MACON GA 31220	478 3613510	478 476 1694	george.thames@ motorola.com
17. Motorola	Jayne Ford	5805 Lake Mill Ct Middleburg, VA 22112	804-639-5593	804-639-5597	jayne.ford@ motorola.com
18. Motorola	Bill Taylor	14611 Loamy Cir Chesterfield, VA 23838	804-751-0154	804-796-9186	B.Taylor, motorola.com
19. Motorola	Jerry Masak	15424 Fox Vale Way Middlethian, VA 23112	804-639-3592	804-639-3594	Jerry.Masak @motorola.com
20. MOTOROLA	BILL DURHAM	1000 ABERNATHY ROAD SUITE 1700 ATLANTA, GA 30328	770-673-5419	770-673- 5021	Bill.Durham @motorola.com

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21. MOTOROLA, INC.	LISA SOKON	Schaumburg IL	847-576-8659	847-538-2279	L.Sokon@mot.com
22. Motorola, Inc	Scott HURT	907 Tanslewood Dr Silver City, NC	919 663-2623	919 663 0213	Scott.Hurt@mot.com
23. Motorola Inc.	Tricia McCarthy	789 Int'l Parkway Sunrise FL.	954-723-5304	954-723-5188	P.McCarthy@mot.com
24. Williams, Allied	Ralph L "Bud" Ayres/LLC	P.O. Box 1320 Arlington VA 22201-1320	804-783-6405	804-783-6507	DAVID@WILLIAMS.COM
25. Motorola Sec	Dean Klichoth	1301 E. Algonquin Schaumburg IL 60196	847 576 4503	847 538 2279	DAVID.KLICHOTH@MOTOROLA.COM
26. Motorola	Gary Thompson	Stone Hill, GA. 30087 1733 E. PK Place Blvd	770-498 5285	5284	GaryT@MICROSOFTNETWORKS.COM

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27. VSP	Jeff Pegg	7700 Middlebrook Tpk Richmond, VA 23235	809 674-2045	804 674 2602	Jpegg@vsp.state.va.us
28. EFT Johnson	Dave Helfrich	299 Hinson Ave Waseca MN 56093	507-835-6943		DHELFRI@EFTJOHNSON.COM
29. VDOT	STATE TWO WAY RADIOTECH MANAGER	EQUIPMENT DIVISION 503 BICKERSTAFF RD RICHMOND, VA 23231	804 236-3730	804 236-3699	Shouid as Em @VDOT.STATE.VA.US
30. Padcom	Larry Wagner	2005 City Line Rd Bethlehem PA 18017	610-882-9440		lwagner@padcom.us.com
31. DMJM	ROBERT PERRY	1525 WILSON BLVD. ARLINGTON, VA 22209-2412	703-807-2500	703-807-2599	PERRY@DMJM.COM
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39. Henton & Wain for Motorak	Noel Clinard	Lynchburg Plaza Henton & Wain 951 E. Byrd St Fishing Creek VA 22219	804 788 8594	804 788- 8218	ncclinard @ henton.com
40. M/A-COM	Dave Shaw	Lynchburg, VA	804-385-2029	804- 385-2669	shawda@ txcolectronics com
41. E F JOHNSON	BILL WAUGHMAN	432 WHITE COLUMNS WY WILMINGTON NC 28411	910-681- 0252	910-681 0253	BWAUGHMAN @EFJOHNSON .COM
42. CTA Communications	Henry Rote	20715 TIMBERLAKE RD LYNCHBURG VA 24581	804 239- 9200	804 239- 9221	HROT@ ctacommunications.com
43. CTA	James M. Dye				jdye@ ctacommunications.com
44. ADESTA COMMUNICATION	RANK TOBIN	616 N. PITT ALEX, VA 22314	703 837 1529	703 837 1534	rtobin@ adestagroup.com

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51. MOTOROLA	ROBERT WARNER	31139 EDGAR ROAD HANOVER VA 23069	804-994-9842	804-994-5728	
52. THE EAR GROUP	Rob Jones	501 E Franklin St Richmond VA 23215	804-648-6299	804-648-6299	trucker7e aol.com
53. McGuire Woods	Eric Finkbeiner	901 E. Cary St. 17th Floor Richmond, VA 23219	804-775-1915	804-648-2288	efinkbeiner @mcguirewoods.com
54. MOTOROLA CLINT COYNE	CLINT COYNE	1317 WALTON CREEK MIDDLETOWN VA 23114	804 857 8837	804 857 8837	clint.coyne @mot.com
55. DPB	Jethro Crooks				
56.					

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57. OAG	John Weirbridge				
58. DIT/ASD	PAUL DODSON				
59. ALCATEL USA	Bill Schonaver	4198 Cox RD S-114 Glen Allen, VA 23060	804 346 8272	804 346 8847	William v. Schonaver @USA. ALCATEL.COM
60. DIT/Telecommunications	David Warner				
61. FEDERAL ENGINEERING	AL RHODES	10600 ARROWHEAD DR FAIRFAX VA 22030	703-359-8200	703-359-8204	ARHODES@ FEDENG.COM
62.					

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63. Motorola	Tammie Eckels	7230 Parkway Dr Hanover, MD 21076	410-712-6574	410-712-6244	Tammie.Eckels @Motorola.com
64. Motorola	MARK LOJEK	4494 Parkway Plaza Dr Suite 200 Charlotte NC 28217	704-372-4750	704-370-6562	MARK.LOJEK @Motorola.com
65. Motorola	Tom Bradley	14503 Richmond Ridge Woodloch VA. 23113	804-897-7700	804-897-7918	Tom@ibg .com
66. OTA COMMUNICATIONS	BOB SALOMON	LYNCHBURG, VA	804-239-9200		
67. O2 WIRELESS SOLUTIONS	JEREMIAH EARLY	ATLANTA, GA	770 337-2500	678 513-1513	JUBAL 013 @ AOL.com
68. STATE POLICE	John Agee	7700 Middlebrook Richmond, Va	804- 674- 2164	804- 674- 2602	JAGEE @ VSP.STATE. VA.US

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69. COV/DIT/TO	Paul D. Hoppes				
70. DFP (STARS)	Drew Wallner				
71. E GOV/AS	BONNIE DAVIS				
72. Sec of Public Safety	Julie Hunt				
73. PEGGY BECKER FEDERAL ENGINEERING	PEGGY BECKER				
74. Dept of Treasury	Laurie [unclear]				

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75. TRW, Inc.	Pete West Laurie Howard Stephanie Ayers	Sunset Hills Rd. Reston, VA	703-345-8304 703-345-7144		steph.ayers@trw.com laurie.howard@trw.com
76. TRW, Inc	Bill Elwood	118 N. 8th St. Richmond 23219	(804)780-2534		
77. TRW VDEM.	VIC Buisser	10501 TRADE COURT Rich VA	804-674-2400		
78. STARS Project	Tom Strueter Terri Hudgins Mike Deane Noel Armstrong				
79. "	Cynthia Sandy CLARK LaFlare				
80. VSP	Major David B. Conklin				

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