

Section 5 A

MOTOBIDGE IP Interoperability Solution System Pricing

	Qty	Nomenclature	Description	Comments		Price	Ext. Price
MOTOBIDGE Management (OMC & SIP servers)	1	DDN8229	MOTOBIDGE OMC SERVER	Part # change			
	1	DSFA178BLK	Monitor 17-inch LCD Black				
	1	FVN5372A	SSRN OMC APPLICATION				
	1	DDN8227	MOTOBIDGE MAIN SIP SERVER	Part # change			
	1	DSFA178BLK	Monitor 17-inch LCD Black				
	1	FVN5385A	MULTI DOMAIN SIP SERVER APPLICATION				
	2	DDN8231	MOTOBIDGE ADMINISTRATOR WORKSTATION	Part # change			
	2	DSFA178BLK	Monitor 17-inch LCD Black				
	1	FVN5371A	CD w/ ADMINISTRATOR CONTROL PANEL				
	Dispatch Equipment (WS-GU, PC, Mic, etc)	19	L3337	ELITE WORKSTATION WITH WINDOWS XP-			\$19,327/unit
19		L3493	MOTOBIDGE DISPATCH WORKSTATION	Revised Pricing		\$19,100/unit	
19		DSFA178BLK	Monitor 17-inch LCD Black				
49		DSTWIN6328A	FOOT_SWITCH w/ RJ45 cable	Equipment no longer feasible (\$227 per unit)		-\$4,313	
49		CDN6293A	MONAURAL HEADSET				
19		DS2659502	SUPRA POLARIS NOISE CANCELLING HEADSET	Headset replacement part			
19		B1914A	GOOSENECK DESK MIC				
19		3089004V15	GOOSENECK CABLE	Part # change			
19		CDN6673	SPEAKER CREATIVE LABS				
19		FVN5370	DISPATCH APPLICATION	Part # change			
19		F2840	GATEWAY UNIT	Part # change			
19		FTN6726	110 PS for GATEWAY UNIT	Part # change			
19		FTN6561	WORKSTATION GATEWAY BRACKET	Part # change			
19		DLN1286	FRU: 120V AC POWER STRIP	Part # change			
Firewall		1	L3428	ALTEON FIREWALL QUAD ETHERNET PORT			
	1	L3354	CHECK POINT SMART CENTER PRO-UNLIMITED				
Radio Interface (R-GU)	48	F2840A	GATEWAY UNIT-			\$12,240/unit	
	18	F2840	GATEWAY UNIT	Revised Pricing		\$11,920/unit	
	18	FTN6726	110 PS for GATEWAY UNIT	Part # change			
	72	3087810V02	XTL5000 Cable (3 meter)-	Control Station cables (\$80 per unit) not required for all 4 RGU ports-		-\$5,760	
MISC.	1	FVN5373A	CD w/ CONFIGURATION TOOL				
	1	DLN1286	FRU: 120V AC POWER STRIP	Part # change			
Network Equipment	19	DSJ4900	HP PROCURVE SWITCH 2626	Part # change			
	16	ST2500	S2500 MULTIPROTOCOL WAN ROUTER				
	16	ST2512	S2500 WAN DAUGHTER BOARD				
	3	ST6000	S6000 MULTIPROTOCOL WAN ROUTER				
	3	ST6010	S6000 4 PORT ULTRAWAN MODULE				
				(from June 2005)	\$954,290	Total MOTOBIDGE Equipment	\$944,217
Control Stations	40	M20KSS9PW1 N	XTL5000 Control Stat. in accordance with STARS-Contract Pricing			\$5,998	\$239,920
	3	M20KSS9PW1 N	XTL5000 VHF Control Stat. in accordance with STARS Contract Pricing	Henrico 800 MHz, (2) STARS Training positions w/P25Trunking		\$6,078	\$18,234
			P25 Trunking				
			50-100 Watt Power Supply				
			Coaxial Cable				
			Antenna				
			XTL5000 Cable (3 meter)	Control Station cables (\$80 per unit) required for RGU port.			
				(from June 2005)	\$239,920	Total Control Stations	\$18,234
Spares			Qty 1 WSGU / Dispatch PC				
			Qty 1 RGU				
			Qty 1 Ethernet Switches				
			Qty 2 Routers				
			Qty 3 Routers	1 Router reallocated from Training Position Design resulting in 2 S2500 and 1 S6000 as spares.			
		Qty 4 Motorola BIM Module (includes AUX I Card)	Reallocated from VSP Division 1, COMLINC now uses 4 existing BIM modules at 1st Division site.				
		Qty 1 ACP Position	Reallocated from VSP Division 1 Design				
				(from June 2005)	Included	Total Spares	Included
Services			Engineering				\$471,389
			Project Management				\$197,632
			Training (4 Sessions)				\$33,350
			CCSI Staging				\$226,869
			Installation				\$272,233
			Mandatory Maintenance and Post Warranty				Included
				(from June 2005)	\$1,201,473	Total MOTOBIDGE Services	\$1,201,473
Training W/S's	2		WS-GU, PC Mic, etc				
	2		Radio Interface (R-GU)				
	2		Network Equipment	Error			
	1		Ethernet Switch	Router reallocated to spares as a result of revised Training position design			
				(from June 2005)	Included	Total Training W/S's/Installation	Included

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Contract Additions		Console Modules Required					
14		Motorola BIM Module (per channel, includes AUX I Card)	Supplied by Motorola: (4) STARS NOC, (0) VSP Division 1, (1) King George Co, (1) New Kent Co, (1) Caroline Co, (1) Powhatan Co, (1) Westmoreland Co, (0) Chesterfield Co, (1) Goochland Co, (4) Spares			\$810.60	\$11,348
0		Motorola Command Star Lite Module (per position)	Already supplied with existing site consoles: (2) Richmond Co, (2) Northumberland Co, (0) Spares			\$955	\$0
2		Motorola Command Plus Module (per position)	Supplied by Motorola: (2) Lancaster Co, (0) Spares			\$1,727	\$3,454
0		Zetron 4010 Module (per position)	Already supplied with existing site consoles: (2) Essex Co, (2) Charles City Co (2), (0) Spares			\$2,264	\$0
0		MA/COM CI Module (supports up to 4 positions/channels)	Already supplied with existing site consoles: (1) Hanover Co, (0) Spares			\$9,091	\$0
						<b>Subtotal Console Modules Required</b>	<b>\$14,802</b>
Opt #1		Additional Equipment Required					
1	F2840	RADIO GATEWAY UNIT	Requested for NOC			\$11,920	\$11,920
inc.	FTN6726	110 PS for GATEWAY UNIT					
29	SP24637	RGU Port Adapter for Console Interfaces	Required for All Console Interfaces connecting to an RGU			\$18	\$522
1	ST2500	S2500 MULTIPROTOCOL WAN ROUTER	Required for Division 1 HQ to replace S6000 router needed at NOC			\$2,480	\$2,480
1	ST2512	S2500 WAN DAUGHTER BOARD	Required for S2500 router			\$640	\$640
1	ST6000	S6000 MULTIPROTOCOL WAN ROUTER	Required for future system add-ons (Amelia, Nottoway, Division 5 HQ)			\$12,796	\$12,796
4	ST6010	S6000 4 PORT ULTRAWAN MODULE	2 Modules required to help support the 14 independent network connections into NOC. 2 additional module to support 8 more connections during system expansion.			\$2,400	\$9,600
20	6881011Y20	MOTOBIDGE Dispatch Application Guide	Requested by COMLINC User Group Operational Training			\$38.50	\$770
						<b>Subtotal Additional Equipment Required</b>	<b>\$38,728</b>
Opt #1		Additional Services Required					
		Training Sessions	Requested ACP System Admin for NOC				\$4,651
		Installation Effort/Visits	37 Control Station installations removed			\$1,064	-\$39,368
			21 Console Module installations added,				\$23,370
		Installation Revisits & Changes	Caroline Co, New Kent Co, Chesterfield Co, Goochland Co, VSP Division 1, NOC RGU & Additional BMS				\$6,150
		Engineering Effort/Visits	Additional Equipment, Site Optimizations, Materials and Visits/Travel required after network installations and site designs.				\$60,800
		Additional PM Efforts/Visits	Impact from increased installation, engineering, changes, materials, travel and training efforts.				\$58,630
						<b>Subtotal Additional Services Required</b>	<b>\$114,233</b>
Opt #2		Additional Spares Requested					
0	F2840	RADIO GATEWAY UNIT				\$11,920	\$0
inc.	FTN6726	110 PS for GATEWAY UNIT					
0	DSJ4900	HP PROCURVE SWITCH 2626				\$2,070	\$0
0	ST2500	S2500 MULTIPROTOCOL WAN ROUTER				\$2,480	\$0
0	ST2512	S2500 WAN DAUGHTER BOARD				\$640	\$0
0	ST6000	S6000 MULTIPROTOCOL WAN ROUTER				\$12,796	\$0
0	ST6010	S6000 4 PORT ULTRAWAN MODULE				\$2,400	\$0
0	M20KSS9PW1 N	XTL5000 VHF Control Stat. in accordance with STARS Contract Pricing				\$6,078	\$0
		50-100 Watt					
		Power Supply					
		Coaxial Cable					
		XTL5000 Cable (3 meter)					
		Antenna					
0	L3493	MOTOBIDGE DISPATCH WORKSTATION				\$19,100	\$0
inc.	DS2659502	SUPRA POLARIS NOISE CANCELLING HEADSET					
inc.	DSFA178BLK	Monitor 17-inch LCD Black					
inc.	B1914	GOOSENECK DESK MIC					
inc.	3089004V15	GOOSENECK CABLE					
inc.	CDN6673	SPEAKER CREATIVE LABS					
inc.	FVN5370	DISPATCH APPLICATION					
inc.	F2840	GATEWAY UNIT					
inc.	FTN6726	110 PS for GATEWAY UNIT					
inc.	FTN6561	WORKSTATION GATEWAY BRACKET					
inc.	DLN1286	FRU: 120V AC POWER STRIP					
						<b>Subtotal Option 1</b>	<b>\$0</b>
Opt #2		Additional Division HQ Setup					
1	F2840	RADIO GATEWAY UNIT				\$11,920	\$11,920
inc.	FTN6726	110 PS for GATEWAY UNIT					
4		Motorola BIM Module (per channel, includes AUX I Card)				\$810.60	\$3,242
1	L3493	MOTOBIDGE DISPATCH WORKSTATION				\$19,100	\$19,100
inc.	DS2659502	SUPRA POLARIS NOISE CANCELLING HEADSET					
inc.	DSFA178BLK	Monitor 17-inch LCD Black					
inc.	B1914	GOOSENECK DESK MIC					
inc.	3089004V15	GOOSENECK CABLE					
inc.	CDN6673	SPEAKER CREATIVE LABS					
inc.	FVN5370	DISPATCH APPLICATION					
inc.	F2840	GATEWAY UNIT					
inc.	FTN6726	110 PS for GATEWAY UNIT					
inc.	FTN6561	WORKSTATION GATEWAY BRACKET					
inc.	DLN1286	FRU: 120V AC POWER STRIP					
1	DSJ4900	HP PROCURVE SWITCH 2626				\$2,070	\$2,070
1	ST2500	S2500 MULTIPROTOCOL WAN ROUTER				\$2,480	\$2,480
1	ST2512	S2500 WAN DAUGHTER BOARD				\$640	\$640

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Opt #3	1	Services (Project Mgmt, Engineer, Installation, Training)			\$24,543	\$24,543	
						<b>Subtotal Option 2</b>	<b>\$63,995</b>
<b>Additional Punch Block for additional VSP Division 1 BIM Modules</b>							
Opt #3	0	Additional Installation, Engineering and PM Services			\$5,844	\$0	
						<b>Subtotal Option 3</b>	<b>\$0</b>
<b>Opt #4 Supply additional BIM modules for VDOT Control Stations (no installation)</b>							
Opt #4	0	Motorola BIM Module (per channel, includes AUX I Card)			\$810.60	\$0	
						<b>Subtotal Option 4</b>	<b>\$0</b>
						<b>Total Contract Additions</b>	<b>\$231,759</b>
			<b>TOTAL MOTOBRIDGE SOLUTION</b>	<b>(from June 2005)</b>	<b>\$2,395,683</b>	<b>\$2,395,683</b>	
			<b>Subtract STARS Single RF Link Deduct</b>			<b>\$977,163</b>	
			<b>TOTAL MOTOBRIDGE SOLUTION WITH RF LINK DEDUCT</b>	<b>(from June 2005)</b>	<b>\$1,418,520</b>	<b>\$1,418,520</b>	
<b>Options:</b>		<b>Plenum Cable for Control Stations is an additional \$2.50 more per foot</b>					