

CONTRACT MODIFICATION # 18 PRICING NOTES

SECTION 5B – MOTOBRIDGE IP INTEROPERABILITY SOLUTION REPLACEMENT

Original Pricing Review

- Total MOTOBRIDGE Solution Price = **\$2,395,683**
- Subtract STARS Single RF Link Deduct = **\$977,163**
- TOTAL MOTOBRIDGE W/ RF LINK DED. = **\$1,418,520**
- Total Grant = **\$1,500,000**

Subtract STARS Single RF Link Deduct = \$977,163

- Original Total STARS Single RF Link Amount = \$7,431,067
 - Locality Interface (81 XTL5000 W7 Control Stations Equipment and Installation) = \$572,041
 - Legacy Agency Interface (225 Analog Quantars Equipment and Installation) = \$3,874,940
 - Legacy Agency Interface (225 Antenna and Line Installation) = \$1,697,481
 - Console Interface Hardware (CEB, 144 BIMS) = \$1,286,605
- MOTOBRIDGE Contract Modification / Reduce \$7,431,067 by \$977,163 = **\$6,453,904** New STARS Total For Single RF Link Amount

Final Pricing Review

- Total MOTOBRIDGE Solution Price = **\$2,395,683**
- Subtract STARS Single RF Link Deduct = **\$976,124**
- TOTAL MOTOBRIDGE W/ RF LINK DED. = **\$1,419,559***
- The original final pricing review was based on 18.5% which resulted in an additional deduction by Motorola to balance the final contract price. = **\$1,039**
- Final TOTAL MOTOBRIDGE Solution Price = **\$1,418,520**

- **Deleting** \$976,124 from Original STARS Contract
 - Deleting 26 of 81 XTL5000 W7 Control Stations
 - 26 x \$7,062 (Equipment and Installation) = \$183,612
 - Deleting 32 of 225 Analog Quantars
 - 32 x \$17,222 (Quantars Equipment and Installation) = \$551,104
 - 32 x \$7,544 (Antenna Equipment and Installation) = \$241,408



- **Remaining in STARS Contract**
 - Locality Interface (55 XTL5000 W7 Control Stations x \$7,062 (Equipment and Installation) = \$388,410
 - Legacy Agency Interface
 - 193 Analog Quantars Equipment and Installation) x 17,222 = \$3,323,846
 - 193 Antenna Equipment and Installation x \$7,544 = \$1,455,992
 - Console Interface Hardware (CEB, 144 BIMS) = \$1,286,605

